



# Sales & Distribution (S&D)

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simplifying **POS Integration**

simplifying **Information**

simplifying **Retail / Wholesale**

simplifying **Purchasing**

simplifying **Warehouse Management**

simplifying **Customer Order Processing**

simplifying **Brand Management**

simplifying **Promotion Management**

simplifying **Manufacturing**

**MAXIMIZING GROWTH**



## JAWA Software

### Money & Markets Sales & Distribution (S&D)

If you are standing still you are actually moving backwards as your competition is evolving new methods of connecting with customers. Retail and wholesale companies should embrace change by evaluating markets, customers, products and brands, and then put them into context with the new world around them by creating a new retail and distribution environment.

JAWA Software Sales and Distribution Management System is specifically developed for companies with high volume sales and wide distribution networks. JAWA S&D can cater to Supermarkets, Entertainment Companies, Construction, Consumer Electronics or Export Companies. There are several special extensions in the system for different market segments (including Clothing /Apparel, FMCG, Food, Electronic Goods, Toys, Pharmaceuticals).

JAWA Software Sales and Distribution helps you optimize all the tasks and activities carried out in sales, delivery and billing. The application keeps track of all sales coming from the retail Point of Sale, Wholesale (Bulk Sales) or through any other mode. It is even possible to keep track of inventory in all of your warehouses, stores as well as other details which are normally required by management for day to day reporting. The Distribution module makes available a comprehensive range of reports but is also integrated with Report Writer and Statistical Graphing to provide a full range of management reporting capabilities.

A solution that follows your pace of growth, adapts to your unique workflow, defers to your deployment structure and preferences, and flexes with your organizational structure.

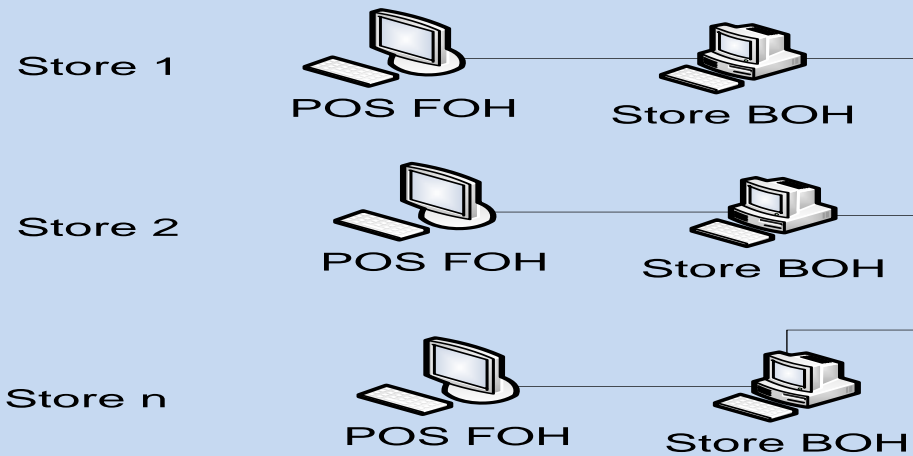
Only, this solution isn't a figment of your imagination. You don't have to be a big enterprise with deep pockets to afford it. It's called Money & Markets S&D from JAWA Software, and we guarantee it will change the way you think, work, and imagine.





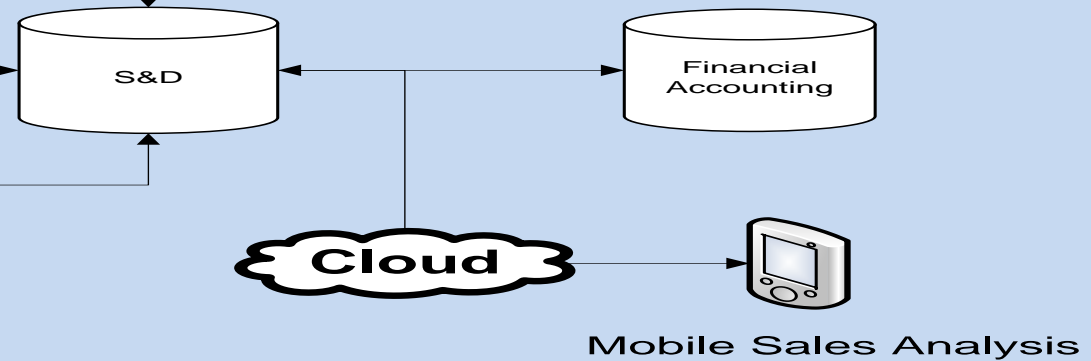
## Store Level

FOH & BOH can be running on the same POS machine



## Corporate Level

Both Databases can be stored on the same server



*POS has two modules*

- 1. FOH (Front Of House)*
- 2. BOH (Back Of House)*

*Both FOH & BOH can be installed on the same computer. Each store can have many POS FOH*

*Sales & Distribution (S&D) synchronizes information from each store at a set interval. The interval is user defined. During the synchronization process the S&D System sends to each store any new items, price updates, promotions and loyalty information. POS sends sales transactions to the S&D application.*

*If the connection is lost with the S&D each store will continue to run without any interruption.*

*S&D creates journals in the JAWA Software Financial Accounting application.*

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# The most complete system in today's market



**Fashion Module**

**General Retail Module**

**Wholesale**

**Supermarket**

**Restaurants / Recipe Costing**

**Hardware Sales & Warranty Tracking**

**Integrated Point Of Sale**

**Integrated Accounting**

**Budgeting & Open-To-Buy**

**PDT and Scale Integration**

**Warehousing**

**System Keeps Track Of Space And Volume Utilization**

**Purchasing & Fulfilment**

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## APPLICATION FEATURES

- ✓ Unlimited Item Category Levels
- ✓ Unlimited Locations
- ✓ Purchasing & Fulfilment
- ✓ Warehousing
- ✓ Space Management
- ✓ Production
- ✓ RMA / RMC (Ready Made Asphalt / Ready Made Concrete)
- ✓ Wholesale Module
- ✓ Customer Order Processing
- ✓ Manufacturing (discreet, process)
- ✓ Fashion Module
- ✓ Expense Distribution
- ✓ Serial Number Tracking
- ✓ Bar coding
- ✓ Loyalty
- ✓ Promotion
- ✓ Promotion Management
- ✓ Bin / Batch & Expiry
- ✓ Fashion Grid (Style, Color, Size, Season)
- ✓ Google Maps Interface
- ✓ Van Sales



## 100% FULL Services

JAWA Software Money & Markets Retail ERP is a dedicated system that can handle the entire spectrum of your distribution and retail business with total integration between Financials, Wholesales, Warehousing, Retail POS, Van Sales, Manufacturing, Recipe Costing and HRMS. This is the most complete system offered by one company without the need to mishmash several applications from several vendors.



## Money & Markets S&D

- ✓ Many Happy Customers running the system continuously For Over 14 Years
- ✓ Ability TO Handle Large Data & Records
- ✓ Can Keep Over 20 Years Of Data Online
- ✓ unlimited locations and warehouses
- ✓ unlimited product categories and sub-category levels
- ✓ Can Handle Any Size Company
- ✓ Powerful Security & Audit
- ✓ Integrated with JAWA Software financial system
- ✓ Graph Analysis
- ✓ Item bin location
- ✓ the only system that can manage warehouse space and volume

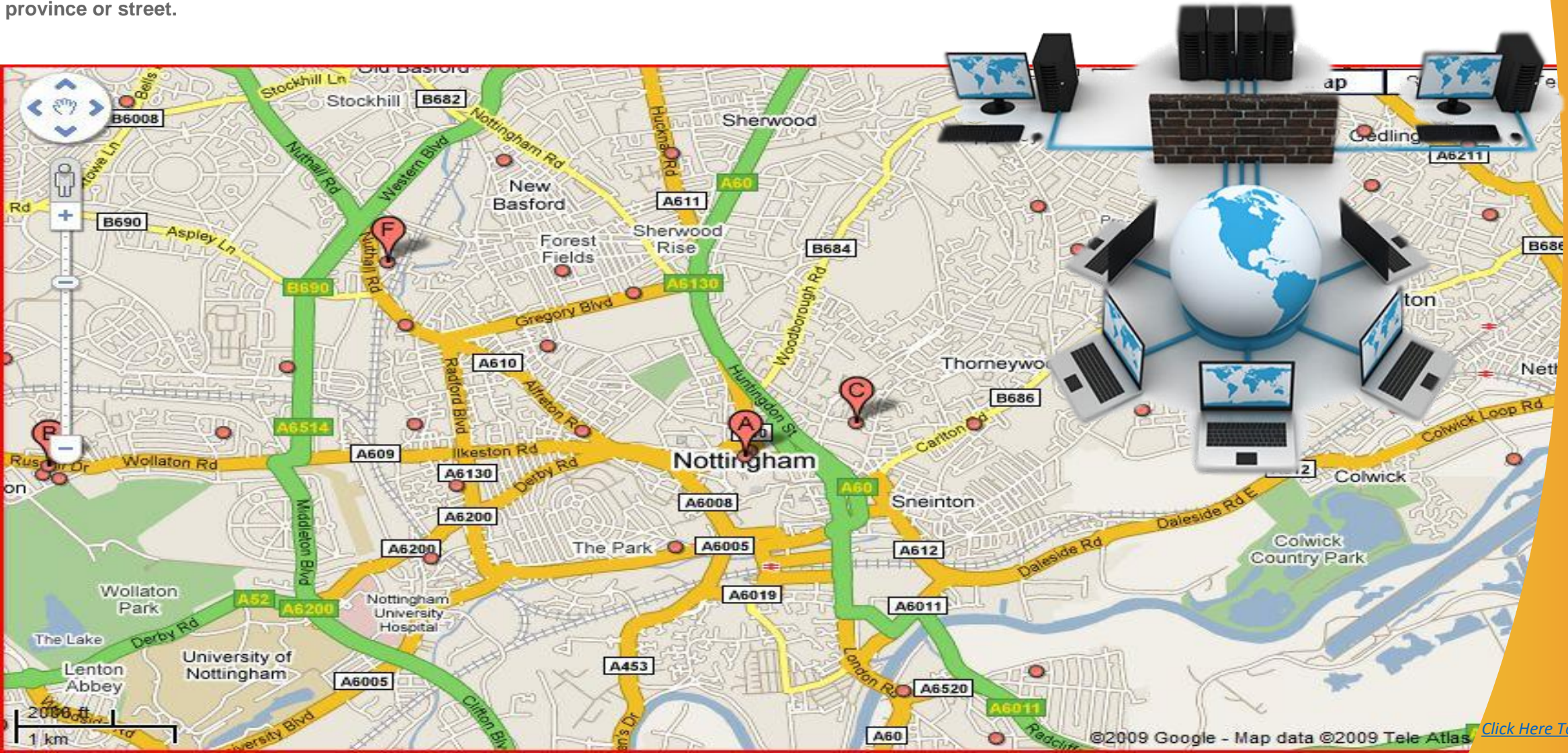
**HAS everything your company needs today and in the future**



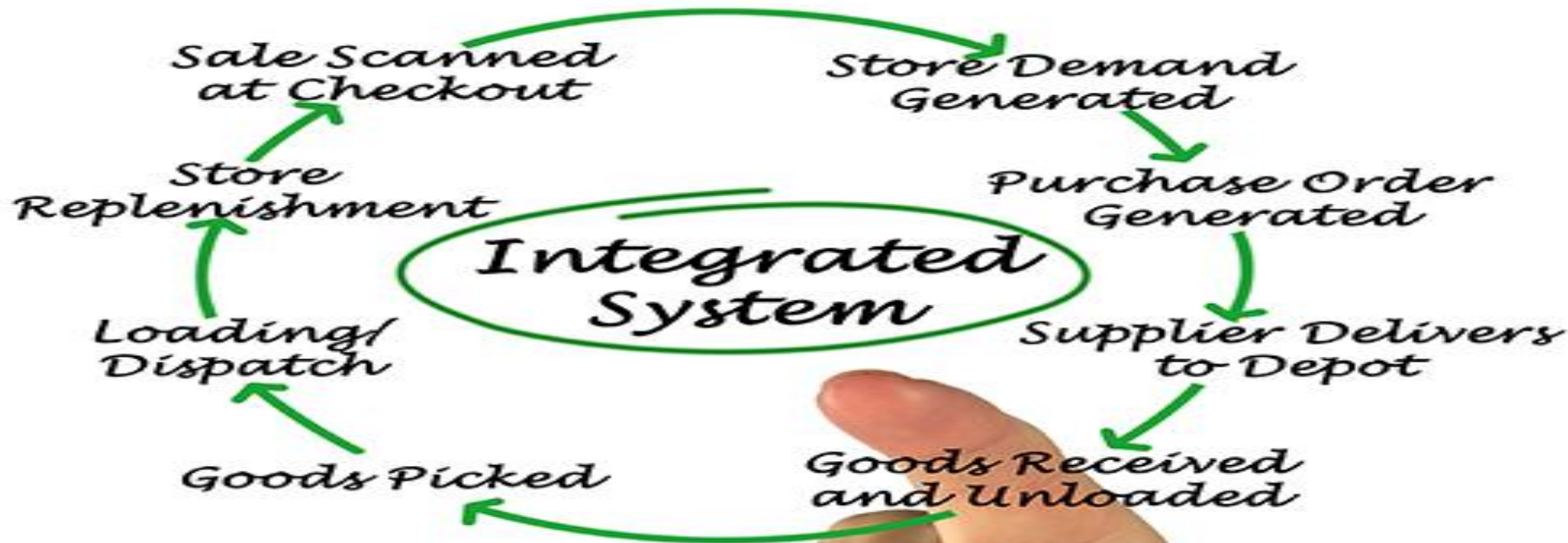
## GOOGLE MAPS INTERFACE

JAWA Software S&D system is integrated with Google maps. This is essential for distribution companies and Van Sales.

The system can categorize customers and show the location of each customer or the group of customers (like show all the Cafes or all the Groceries in an area, province or street.







Fully integrated, End-to-End, Embedded... What's the Difference?



# Vertical Market Functions



## SUPERMARKET FUNCTIONS

1. Barcoding System
2. Scale Interface
3. Expiry Management
4. Purchasing Cycle
5. DSD (Direct Store Delivery)
6. POS Integration
7. Financial Accounting Integration
8. Promotion Management
9. Loyalty Management
10. Rolling Stock Taking
11. Shelf Management
12. Space Management
13. Volume Analysis
14. Min / Max and Economics Order Levels
15. Fulfilment



## HARDWARE STORE FUNCTIONS

1. Flex Fields
2. Item Technical Description
3. Serial Number Tracking
4. Warranty Tracking
5. Bundles
6. POS Integration
7. Financial Accounting Integration
8. Promotion Management
9. Loyalty Management
10. Rolling Stock Taking
11. Shelf Management
12. Space Management
13. Volume Analysis
14. Min / Max and Economics Order Levels
15. Fulfilment



## WHOLESALE FUNCTIONS

1. Customer Order Processing
2. Wholesale Module
3. Purchasing Cycle
4. Track Sales By Customer
5. Bundles
6. Financial Accounting Integration
7. Promotion Management
8. Loyalty Management
9. Rolling Stock Taking
10. Shelf Management
11. Space Management
12. Volume Analysis
13. Min / Max and Economics Order Levels
14. Fulfilment
15. Warehouse Management
16. Customer Geolocation
17. Van Sales Integration